



INTERNSHIP DESCRIPTION — Sales Representative AT Gorilla Floors – *Crazy Tough Coatings*

\$18/HOUR

MAXIMUM HOURS/WEEK- 29

LENGTH- 4 – 30 WEEKS

workNet DuPage is looking for a WIOA Young Adult program participant for an internship as a Sales Representative for Gorilla Floors in Addison, IL. Gorilla Floors services include in residential garages, basements, and commercial spaces and more. This individual will focus on both inbound leads (from digital marketing campaigns, referrals, and walk-ins) and proactive outbound outreach (local networking, partnerships, and cold calling).

This could be a great fit for you if any of the following are true:

- Strong communication with a customer-first mindset.
- Ability to work independently while also collaborating with the Sales Director and team.
- Comfortable with technology (CRM systems, email, text follow-ups, Microsoft Office/Google Workspace).

At completion of this internship, you will be able to add valuable workplace skills to your resume such as generating new business, managing client relationships, and supporting the Sales Director in achieving revenue goals. As with all internships, the experience, opportunity, and exposure to other professionals you gain in this position could lead your career down a variety of different paths.

Description

You will report to the Install Lead and will perform the following duties:

- Manage and respond to inbound leads from marketing campaigns (Meta Ads, Google, etc.) in a timely, professional manner.
- Support the Sales Director in executing sales strategies to meet monthly and quarterly targets.
- Accurately track opportunities, follow-ups, and sales activity in CRM (HubSpot/Jobber).
- Collaborate with operations to ensure smooth scheduling, job setup, and customer satisfaction.
- Provide feedback from customers and prospects to help refine marketing and product offerings.

What you need to do the job

- Strong communication skills



- Ability to work independently while also collaborating with the Sales Director and team.
- Comfortable with technology (email, text follow-ups, Microsoft Office/Google Workspace).
- Bilingual (English/Spanish) a plus.
- Must be able to pass background check

Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions of this job.

Participants may perform other related duties as negotiated to meet the ongoing needs of the organization.