



NOW HIRING: Medical Sales Intern

Who We Are

Pure Processing was founded with the mission to make surgical instrument cleaning faster, safer, and more ergonomic for one of the most important departments in the whole hospital: sterile processing. By engineering & manufacturing equipment to support these objectives, we help hospitals deliver on the most sacred clinical promise: optimal patient safety & care.

Job Description

The medical sales intern is responsible for outbound prospecting, reporting and the execution of sales projects to drive sales in key market categories. They may also visit hospitals and medical centers to perform preventative maintenance, education, and customer service requests.

Salary

\$16/hourly + Summer Hour Friday's

Job Responsibilities

- Uses lead generation tools like HubSpot and LinkedIn to research and prospect new business
- Assists in daily quoting and pipeline maintenance for sales force
- Calls into defined territory to generate new opportunities for sales teams
- Shadows sales teams on consultation calls, taking notes and updating sales opportunities in Salesforce
- Generates and manages reporting for sales teams
- May go to hospital/medical facilities to maintenance or service product

Skills & Requirements

- Strong academic standing (3.5 GPA or higher)
- Enrolled in a business-related degree
- Must have a reputable method to get to & from work
- Professional and courteous on phone and e-mail
- Should be comfortable being in contaminated hospital environments
- Self-motivator with a sense of urgency
- Interested in pursuing a career in medical sales

For questions regarding this position, please contact:

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